



# Linda GRAY

SENIOR VICE PRESIDENT,  
EXECUTIVE SEARCH



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Linda Gray is Senior Vice President and Practice Lead of Executive Search for Ratliff & Taylor. She oversees all aspects of the retained search practice, working closely with clients as well as leading the team of search consultants. Linda is directly responsible for the quality of each search and the entire client experience. She is known for building exceptional relationships with clients and candidates, assessing talent strategies and business needs, engaging top talent and consulting on current labor market trends.

Her oversight includes workforce planning for the practice, resource allocation, hiring, training, tracking metrics and leveraging best practices. In addition, Linda conducts her own executive search engagements.

In addition to her primary responsibilities in leading the search team, Linda also engages in public speaking and is often asked to present on a variety of topics related to talent management and talent acquisition.

Additionally, Linda has created and is the Global Practice Leader for the Non-Profit Search Practice for Cornerstone International Group; a global member organization for boutique executive search firms of which Ratliff & Taylor is a significant member. Through the non-profit practice group, Linda is helping to build the practices of 40 member organizations in 56 countries around the world.

Prior to joining the firm, Linda held several leadership roles in Human Resources and Talent Acquisition at organizations including Timken, KeyBank and Weltman, Weinberg & Reis.

## EDUCATION

B.A. in Business, Ursuline College

## PROFESSIONAL CERTIFICATIONS

Train-the-trainer in Behavioral Interviewing from Select international and DDI

Predictive Index Behavioral Assessment

Allyship Certification from Next Pivot Point to drive support, amplification and advocacy for marginalized groups

## CIVIC INVOLVEMENT

Sponsor, Wounded Warrior Project

Tim Tebow's Night to Shine sponsor/volunteer for people with developmental challenges

## FAVORITE AUTHOR

Simon Sinek – *Start with Why; Why Leaders Eat Last; Together is Better*

## BEST CAREER ADVICE

Trust your instincts