



Karen NICHOLS

SENIOR CONSULTANT,
EXECUTIVE SEARCH



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Karen Nichols is a Senior Consultant with Ratliff & Taylor's Executive Search team. Karen's broad recruiting experience is centered on building strong and enduring relationships with her clients and candidates providing a strong foundation for successful placement, satisfied clients and retention of candidates. Her attention to detail makes the process seamless for both the clients and the candidate experience.

Karen's 30+ years of experience as a professional recruiter began at a boutique search firm in Houston, TX. She returned to her hometown of Pittsburgh, PA to join Ajilon Finance where she honed her search skills in the accounting, finance and banking industries until KeyBank recruited her to Cleveland in 2004. Her recruiting career in the banking industry continued with PNC where she focused on senior and executive-level searches in Capital Markets, Capital Finance, and the Bank's Economics group.

Karen sits on the advisory board of the Cleveland chapter of Facing History and Ourselves. She is dedicated to their mission to use lessons of history to challenge teachers and their students to stand up to bigotry and hate.

EDUCATION

Point Park College

PROFESSIONAL CERTIFICATIONS

DDI Behavioral-Based Interviewing Certified
AIRS® Certified Diversity & Inclusion Recruiter

AREAS OF FOCUS/ EXPERTISE

Finance
Accounting
Corporate/Institutional Banking
Capital Markets
Operations
Technology
Human Resources

BEST CAREER ADVICE

Do what you're passionate about; what you love and what makes your heart sing.