

25 QUESTIONS TO INFLUENCE & ENGAGE

FROM THE LEADERSHIP DEVELOPMENT TEAM OF RATLIFF & TAYLOR

In recognition of our 25th anniversary, Ratliff & Taylor is celebrating with 25 distinct events that capture and reaffirm our values by giving back to the community and supporting our work in talent management.

Developing Others

1. What's the first step you need to take to reach your goal?
2. If you don't address this, what will it cost you in the long run?
3. What legacy do you want to leave; what do you want to accomplish?
4. Is this goal pulling you forward or are you struggling to reach it?
5. Are you being true to yourself or pleasing someone else?

Decision Making

1. What is the worst that can happen and can you handle it?
2. What's stopping you from taking action?
3. How could you communicate a decision/change so it empowers everyone?
4. If you were guaranteed success, what decision would you make?
5. What can you do to become more comfortable taking risks?

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LEADERSHIP DEVELOPMENT *Talent That Thrives*

Motivating

1. What do you expect of me as your leader and how can I serve you better?
2. What has been your best day here and what made it so?
3. What's important to you when working?
4. Are your needs connected to our organizational values?
5. What are you doing to support our culture and our people?

Improving Performance

1. What do you need in order to succeed?
2. Instead of either/or, how could you use both?
3. What is the best outcome you can imagine and what is your plan to get there?
4. What patterns/habits/rules do you have that are getting in the way?
5. Are you approaching this from your head or your heart?

General

1. Where do you naturally place your attention?
2. What are the conditions when you are at your best?
3. If you could wipe the slate clean, what would you do over and how?
4. How do you hold yourself accountable?
5. What bolder changes/ideas/options do you have?