



Patti SHUMAY

SENIOR CONSULTANT,
EXECUTIVE SEARCH



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Patti Shumay is a Senior Consultant with the Executive Search practice of Ratliff & Taylor and her background includes 25 years of recruitment marketing experience. Patti is an experienced Executive Search partner and her goal is to provide a unique consultative client and candidate experience to assure a mutually-beneficial, long-term employment arrangement. Patti's primary focus is recruiting for mid-upper level management positions in a variety of disciplines such as marketing, sales, and finance for clients in a variety of industries such as healthcare, retail, manufacturing and insurance.

Patti has led several non-profit searches over the past few years and has excelled in identifying the right "fit" for both the candidate and the organization. Her communication skills and energy for the process give the best experience to clients and candidates alike.

Prior to joining Ratliff & Taylor, Patti worked for JWT Inside, a global employee relationship marketing agency and WPP company. During her time with JWT, Patti was responsible for recruitment marketing strategy development and program implementation for major local companies such as The Cleveland Clinic, Diebold, Summa Health System, and Parker-Hannifin. Patti earned a Juris Doctor degree from the University of Akron, School of Law, and a Bachelor of Arts degree with a concentration in Marketing from Baldwin-Wallace College in Berea, Ohio.

EDUCATION

J.D., University of Akron School of Law
B.A., Baldwin Wallace University

PROFESSIONAL CERTIFICATIONS

Sales Professional Certified

AREAS OF FOCUS/ EXPERTISE

Marketing
Finance
Human Resources
Sales
Operations

CIVIC INVOLVEMENT

Grace Enabled - A ministry for individuals with special needs

FAVORITE BOOKS

The Energy Bus – Jon Gordon
Chop Wood, Carry Water – Joshua Metcalf

BEST CAREER ADVICE

Get out of your comfort zone.