



ttam@rtcpi.com

Summary

Tami Tam is a Sr. Consultant with the Executive Search practice of Ratliff & Taylor. Her background includes over 15 years of recruiting experience, which followed her career in Marketing Management. Her recruiting experience spans a variety of industries including Advertising, Marketing and PR Agencies, Manufacturing, IT and Nuclear in disciplines such as sales, engineering, operations, finance, and executive leadership roles.

Tami's recruiting career began with a boutique recruiting firm in Hudson, OH focused on serving clients in Advertising, Marketing and PR agencies nationwide. Tami then took her recruiting skills corporate-side as the Corporate Recruiter for an Information Technology and Services company where her focus was recruitment for sales and IT roles. Missing the variety and pace of a search firm, she returned to work for a small search firm in Chagrin Falls, OH that focused on mid-level to upper level management roles exclusively in the Manufacturing sector until she found her perfect career role with Ratliff & Taylor.

Relationship building on both the candidate and client sides is the foundation of Tami's recruiting success. She feels that the key to a favorable recruiting outcome is being a good listener to fully understand and meet the needs of both the candidate and client to reach that win-win scenario for both.

Tami Tam has always lived in Northeast Ohio except for the four years she attended the University of Toledo where she earned a BBA in Marketing Management and met the man who would ultimately give her a reduplicant name!

Recently Completed/ Representative Projects

- ❖ Director of Human Resources - \$70M Specialty Manufacturer
- ❖ Plant Manager - \$48B Industrial Materials Manufacturer
- ❖ Director of Operations - \$4B Specialty Metals Manufacturer

Education

- ❖ *University of Toledo*

Specific Areas of Focus/Expertise

- ❖ *Advertising/Marketing/PR*
- ❖ *Operations*
- ❖ *Sales*
- ❖ *Production*
- ❖ *Technology*
- ❖ *Human Resources*

Best Career Advice Ever Received

- ❖ *Learn to ask the questions you don't want to hear the answers to.*