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Summary

Charles Barbarotta is a Senior Consultant with Ratliff & Taylor's Executive Search team. He is gifted with a keen eye for recognizing top talent and has a natural ability to build meaningful relationships.

With over a decade of experience as a professional recruiter, Charles has previously worked in a variety of industries such as legal, automotive, and information technology. He began his career at Weltman, Weinberg & Reis, where he was promoted multiple times, and was most recently the Director of Recruiting at Quadax, Inc. Charles joins Ratliff & Taylor after briefly working as a contractor with the team.

Recently Completed/ Representative Projects

- ❖ Controller – Division of \$400MM Automotive Distributor
- ❖ Director of Enterprise Architecture – \$100MM Technology Company
- ❖ Director of Sales – \$1B Automotive Company

Education

- ❖ *B.A., Cleveland State University*

Professional Certifications

- ❖ *Predictive Index- Certified Analyst*
- ❖ *Behavioral Based Interviewing Certified Trainer*

Specific Areas of Focus/Expertise

- ❖ *Sales*
- ❖ *Operations*
- ❖ *Accounting*
- ❖ *Finance*
- ❖ *Marketing*
- ❖ *Information Technology*
- ❖ *Human Resources*

Best Career Advice Ever Received

- ❖ *Never let them see you sweat.*